

## Message Text

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63

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
----- 120582

R 182015Z JUL 75

FM AMCNONSUL GUAYAQUIL

TO USDOC WASHDC

INFO SECSTATE WASHDC 4040

AMEMBASSY QUITO

UNCLAS GUAYAQUIL 1154

EO 11652: N/A

TAGS: BEXP,EC

SUBJ: PRIVATE TRADE OPPORTUNITY

REF: A-7974 SEPTEMBER 20, 1973

1. 331/02/P0003

2. 071575

3. W. SCHRAGE

4. 331 ECUADOR

5. Y -- INDUSTRIAL CHEMISTS

6A. REPLY TO--

6B. --

6C. ROBERTO LEVI-CASTILLO, CHEM. D., PO BOX 3606,

GUAYAQUIL, ECAUDOR

7. CABLE ROLECAS; PHONE 345214

8. --

9. 101

9A. DIRECT SALE TO END-USER

10. DESCRIPTION

34482222-0000. ALUMINUM CORN STORAGE SILOS WIHH 10,000  
METRIC-TON TOTAL CAPACITY.

3559111-0000. ONE, COMPLETE INDUSTRIAL COMPLEX TO  
PRODUCE CORN COIL, CORN STARCH, GLUCOSE, DEXTROSE, MAN-  
NITOL, SORBITOL. COMPLEX TO BE THOROUGHLY AUTOMATED  
AND MECHANIZED. WEIGHING AND DOSIFYING OPERATIONS, IN  
PARTICULAR, SHOULD BE AUTOMATIC AND BY MEANS OF  
ELECTRIC EYES. A ONE-POUND SAMPLE OF THE CORN VARIETY

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WHICH IN U.S. IS CONSIDERED MOST APPROPRIATE FOR USE

IN THIS TYPE OF INDUSTRIAL COMPLEX IS DESIRED.

3559111-0000. ONE, ELECTROLYTIC CELL TO CONVERT SALT INTO CHLORIDE AND SODIUM.

3559111-0000. NECESSARY MACHINERY TO CONVERT CHLORIDE AND SODIUM INTO HYDROCHLORIC ACID, COMPRESSED CHLORIDE, SODA ASH, AND CAUSTIC SODA.

SEND LITERATURE AND CORN SAMPLE, AND QUOT C & F; PAYMENT AS CONVENTIONALLY REQUIRED BY EACH INDIVIDUAL SUPPLIER.

TOTAL FOB COST OF ABOVE COMPLEX, ADDITIONAL MACHINERY, AND SILOS, ESTIMATED AT OVER 2 MILLION DOLLARS. AN ECUADOREAN SEMI-OFFICIAL FINANCING AGENCY (COMISION NACIONAL DE VALORES) TO FINANCE 50 PERCENT OF ENTIRE PROJECT. A GROUP OF ECUADOREAN, US (NORTH CAROLINE) AND VENEZUELAN INVESTORS, WHOM DR. LEVI REPRESENTS, TO FINANCE REMAINING 50 PERCENT. THE (1973) CARTAGENA, COLOMBIA AGREEMENT ASSIGNED ECUADOR THE EXCLUSIVE RIGHTS TO PRODUCE SORBITOL, CORN STARCH AND GLUCOSE FOR A LAPSE OF TEN YEARS WITH ECUADOR, PERU, COLOMBIA, CHILE, BOLIVIA AND VENEZUELA AS SALES MARKETS. DR. LEVI, WELL-KNOWN LOCAL INDUSTRIAL CHEMIST GRADUATED FROM ZURICH (SWITZERLAND) POLYTECHNISCHES INSTITUT. WTDR IN PREP.  
KELLER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 JUL 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
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**Original Classification:** UNCLASSIFIED  
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**Reference:** 73 STATE A-7974  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** hartledg  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 06 MAR 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <06 MAR 2003 by ThomasVJ>; APPROVED <23 MAR 2004 by hartledg>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
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**TAGS:** BEXP, EC  
**To:** COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006